# APPLICATION FOR QUALIFICATION ENDORSEMENT FOR SMART VISA "S"

Part A : Pe	rsonal Information							
1.Full Englis	h name as in passport							
First name		Middle na	Middle name		Last name			
2.Current Nationality / Nationality at birth, if different		, 3.Date of	3.Date of birth (dd-mm-yyyy)		4.Place of birth (city, province/state, country)			
5.Sex Male Female		Single	6.Marital status					
7.Passport nu	umber	8.Date of	8.Date of issue (dd-mm-yyyy)		9.Valid until (dd-mm-yyyy)			
10.Home add	dress / Current address in Tha	land						
11.Home/mobile phone number			12.E-mail address					
13.Spouse	Name		Date of birth (dd	-mm-yyyy)	Natior	nality	Occupation	
14.children								
15.Education					16.Field of study (please specify)			
Bachelor    Master    Ph.D.    Other (Please specience)      17.Work experience (past 10 years)    Name or      Period (mm-yyyy to mm-yyyy)    Image: Compare the second			7) organization	City/C	Country Responsibility		Responsibility	
18.Name of c	contact person in Thailand				Relationsh	ip with the	e applicant	
E-mail address					Mobile phone number			

Note: Supplementary sheets may be attached if additional space is required

Part B : Company information					
1. Company name	2. Registration da	ate (dd-mm-yyyy)	3. Registered number		
4. Address	-	5. Office number			
		6. Company Website or E-mail address			
7. Name of company shareholders	Sh	nares (%)	Nationality		
(in the order of major shareholders)					
8. Your position and job description in the compa	any				
	5				

Part C : Business plan or activities in Thailand				
1. Startup Name				
2. Please choose the startup sector	s/ targeted industries /startup stage most relevant to your activities			
Startup Sectors	Startup Stage			
☐ HealthTech	□ Automotive Industry	🗆 Idea		
□ TravelTech	Electronics Industry	Prototype		
□ FinTech	□ Affluent Tourism Industry	□ Launched		
Business/ ServicesTech	Agriculture, Food and Biotechnology Industry	□ Scale up		
□ IndustryTech	□ Automation and Robotics Industry			
PropertyTech/ UrbanTech	□ Transportation and Logistics industry			
GovTech/ EdTech	Petrochemical and Chemical Industry			
□ LifestyleTech	Digital Industry			
AgriTech/ FoodTech	Medical Industry			
□ Other (please specify)	□ National Defense Industry			
	□ Industries that facilitate the Circular Economy directly and significantly			
	Aviation and Aerospace Industry			
	Human Resource Development in Science and Technology			
	Environmental Management and Renewable Energy			
	Technology Innovation and Startup Ecosystem Management			
	Targeted Technology Development			
	International Business Center-IBC	]		
	Alternative Dispute Resolution			

4. Business or products or services description

5. Business Model: Description of the idea and revenue model

6. Target market: Description of your target customers or clients

11. Growth Strategy: Please explain your growth objectives and how you intend to develop your startup business

12. What technology or innovation is applied in the business operation, please explain

13. Acquisition of core technology□ Import

 $\Box$  Procurement/Sourcing in Thailand

 $\Box$  Developed by own company

14. Key persons in your organization/team				
Name	Title			
Total number of team members				

Note: Supplementary sheets may be attached if additional space is required.

Visa Issuance			
Please select the place to collect the Smart Visa stamp (Please select only one). *Once the Smart Visa Notification Endorsement Letter is			
issued, you cannot change any information under any circumstance.			
Overseas; Thai Embassy or Consulate in (City, Country)			
□ Thailand;			
The Immigration Bureau at the One-Stop Service Center for Visa and Work Permit in Bangkok			
If you are currently on Thai visa, please specify the type of visa and its expiry date.			
□ Smart Visa □ Non-B □ Non-O □ Non-O (Thai Spouse) □ Tourist □ Visa exemption □ Others			
Expiry date of current Thai visa:			

I hereby certify that the information and the evidence provided is true and complete in all respects. If there are any false statements which are considered perjury, I agree to be subjected to any applicable legal prosecution.

## Required Documents for Qualification Endorsement for Smart visa "S" (Startup)

	PERSONAL DOCUMENTS	2Y
۱.	Completed application form of qualification endorsement for smart visa "S"	0
2.	Copy of valid passport (first page and all pages with Thai visa stamps)	0
3.	Financial evidence showing a deposit of no less than 600,000 Baht or equivalent in a bank account in Thailand or overseas which has been held for at least 3 months consecutively.	0
	*In the case of being accompanied by spouses and children, an additional amount of deposit of no less than 180,000 Baht per person or equivalent is required in a bank account in Thailand or in the country of his/her nationality or residence, which has been held for at least 3 months consecutively.	
4.	Health insurance policy covering entire course of stay in Thailand, with coverage for hospitalization treatment of no less than 500,000 Baht	0
5.	Evidence of qualification (e.g. copy of diploma certificate or higher)	0
5.	Evidence of previous employment (e.g. copy of letter from previous company)	0
7.	Evidence of achievement (e.g. research projects / publications / intellectual property / awards / certificate of professional qualification / certification of related area of expertise)	Δ
3.	Evidence of receiving Series A funding (financing of a start-up during the growth phase after the seed-funding round	Δ
	EVIDENCE OF EMPLOYMENT AND CORPORATE	
9.	Pitch deck (Please see Items to be covered in Pitch deck on the last page of SMART "S" application)	0
0.	Shareholder list (not more than 3 months old) or/and transfer slip	0
1.	Certificate of incorporation which includes a company's objectives (not more than 3 months old)	0
2.	Company profile, company annual report, brochures or catalogues	0
3.	Latest audited corporate's annual financial statement or financial report or Certified Public Accountant's Report	Δ
4.	Latest PND 50 (Corporate Income Tax) with the receipt from the Revenue Department	Δ
5.	Latest Sor.BorChor3	Δ
6.	Phor.Por.01 (Application VAT Registration) and/or Por Por 09 (Application for the Amendment Value Added Tax Registration)	Δ
7.	Evidence of applying for BOI promotion	Δ
	ADDITIONAL INFORMATION	
	Note: A letter of verification issued from the country of his or her nationality or residence stating that the applicant has no criminal record, certificate of incorporation, memorandum of association in Thailand, may be requested on a case-by-	Δ

- I confirm that I have read the guidance and there are no other documents to submit. For document are not in English,
  I have provided a certified translation.
- □ I hereby authorize One Stop Service Center for Visa and Work Permit and related govenmental institutions to share this information provided among the agencies involved in this qualification endorsement process.
- $\Box$  I understand that a decision may be made on my application based on these documents only.
- □ I understand that I may be contacted or requested for additional documents or information from government offices or its representative.

\* All processes may take approximately 30 working days to process providing that you are able to provide all complete documents at the start, so please allow considerable time to begin the process before your immigration stamp expires.

## For Official Use Only

Registered Number:	Received Date:	Due date:	
Submission Officer's Name	Signatur	re	
Previous application number			
BOI	Smart Visa Type S		01/05/2025

## Items to be covered in Pitch deck (Startup Business Plan)

- a. 1-page Executive Summary
- b. The Company/ Background
- c. Mission & Vision
  - Mission Describe your organization's mission
  - Vision Describe your organization's vision
- d. Management Team Show the People behind the idea and briefly describe their role.
- e. Products Describe features and benefits of your products and services.
- **f.** Technology and Innovation Applied Explain what technology and innovation applied in the business operation and how.
- g. Industry Description/ Competition/ Trends
  - Industry Description Explain how your startup impacts to the targeted industry\*.
  - **Competition** Explain who is your competitors? (which company or business) How are you different from others? What can you do better that really matters to consumers or profitability?

- Trends

#### h. Marketing & Sales Strategy

- Marketing Strategy - Explain who is your target customers or clients? How are you going to promote and distribute products/services?

- Sales Strategy – How are you going to get customers or clients to buy products/services?

- i. Financial Plan
  - Funds Required Explain the source of funding (How are you going to seek capital including competitive funds)
  - Financial Plan Explain the business's income generation and capital expenditure plans

- Financial Projection – Explain the forecast of income that business will receive and expenses that business will spend in the future

- Exit Strategy
- **j. Revenue model** Explain how is the startup going to make money from business operation? Average of money does the startup receive? Who does the startup get money from?
- k. Growth Strategy Explain your growth objectives and how you intend to develop your startup business.
- 1. Future Explain the business milestone expected to occur for the next 2 years
- m. Thailand's Benefit
  - Thailand Destination Explain why did you choose Thailand as your destination for your startup?
  - Benefit to Thailand Explain how your business would benefit Thailand?

#### Remark: \*Targeted industries

- Automotive Industry
- Electronics Industry
- Affluent Tourism Industry
- Agriculture, Food and Biotechnology Industry
- Automation and Robotics Industry
- Automation and Robotics Industry
- Petrochemical and Chemical Industry
- Digital Industry
- Medical Industry
- National Defense Industry

- Industries that facilitate the Circular Economy directly and significantly
- Aviation and Aerospace Industry
- Human Resource Development in Science and Technology
- Environmental Management and Renewable Energy
- Technology Innovation and Startup Ecosystem Management
- Targeted Technology Development
- International Business Center-IBC
- Alternative Dispute Resolution